## Does Your IT Consultant Confuse Volume with Substance?



Many consulting firms still believe in the "weight" test: Dump a huge volume of paper and other materials on the client's desk to prove that they're getting their money's worth from the high fees and long hours.

Liveware believes that results speak louder than massive analysis documents. And we deliver these results without those high fees and long hours.

Our philosophy emphasizes rapid turnaround and **flexible** tools so that we're able to deliver working systems in much less time than others. Plus, we're constantly receiving feedback from the customer so that changes in requirements don't surprise or hinder us.



**Big Company Results. Small Company Price.** 

For nearly 20 years and for hundreds of firms just like yours, Liveware has been effectively applying our business and technical skills to help them wring better value out of their existing investments in computers and software, including:

Getting your several computer systems to talk to each other

Unlocking data trapped in your computer systems so you can service and sell to your customers

Using your data to manage your business better

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